

GROUP 1 AUTOMOTIVE

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2009 Third-Quarter Fact Sheet

// Company Profile

Houston-based Group 1 Automotive, Inc., a Fortune 500 automotive retailer, is a leading operator in the \$1 trillion automotive retailing industry. Since its initial public offering in October 1997, Group 1 has grown to become one of the top five dealership groups in the United States. The company has achieved this success through a strategy that leverages management experience and emphasizes geographic and brand diversity, interrelated revenue streams, operational efficiencies and the prudent deployment of capital.

Group 1 owns and operates automotive dealerships in the United States and in the United Kingdom. Through its dealerships, the Company sells new and used cars and light trucks; arranges related financing, vehicle service and insurance contracts; provides maintenance and repair services; and sells replacement parts.

// Quarterly Notables

July 2009:

- Reported Better-than-Expected Second-Quarter Financial Results – *Reinstated Full-Year Guidance*

October 2009:

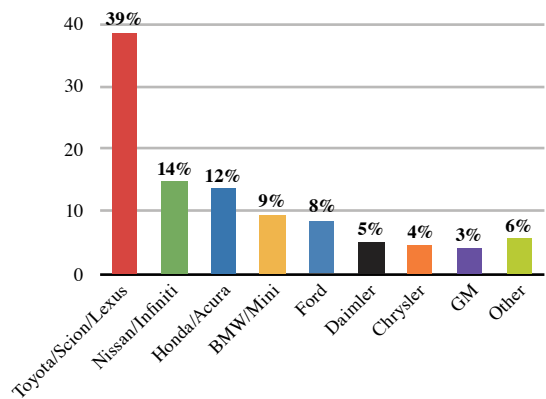
- Reported Preliminary Third-Quarter Results
- Sold Two Chrysler-Jeep-Dodge Dealerships in Texas
- Reported Third-Quarter Financial Results – *Doubled Profits; Improved Operating Margin; Revised Full-Year Guidance*

// At A Glance

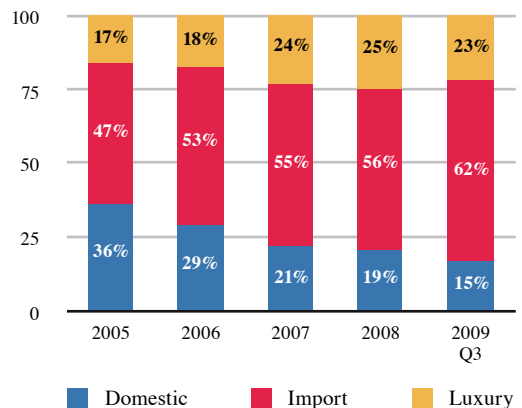
NYSE Symbol GPI
52-Week Low/High \$5.27/\$35.30
Stock Price as of 10/27/09 \$29.12

// New Vehicle Unit Sales

Brand Diversity
3rd Quarter 2009



Brand Mix



Note: All financial data is from continuing operations.

// Consolidated Financial Results

Three Months Ended

(\$ in millions, except per share amounts)

	9/30/2009	9/30/2008	Change
Revenues	\$1,246.7	\$1,434.0	(13.1)%
Gross Profit	\$ 212.0	\$ 229.6	(7.7)%
Gross Margin	17.0%	16.0%	100 bp
SG&A as % Gross Profit	76.6%	82.4%	480 bp
Income from			
continuing operations	\$ 18.3	\$ (21.8)	184.1%
Adjusted ⁽¹⁾	\$ 16.8	\$ 8.2	105.2%
Diluted EPS from			
continuing operations	\$ 0.78	\$ (0.96)	181.3%
Adjusted ⁽¹⁾	\$ 0.71	\$ 0.37	91.9%

⁽¹⁾ Adjusted results exclude \$(1.5) million after-tax, or \$(0.07) per diluted share, in non-cash asset impairment charges, gains on bond redemptions, and income tax benefits incurred in 3Q09; and, exclude \$30.0 million after-tax, or \$1.33 per diluted share, in non-cash asset impairment charges, gains on bond redemptions, and lease termination charges incurred in 3Q08. (See press release dated Oct. 27, 2009, for GAAP reconciliation.)

// Same Store Financial Results

Three Months Ended

(\$ in millions)

	9/30/2009	9/30/2008	Change
Revenues:			
New Vehicle Retail Sales	\$ 728.1	\$ 865.8	(15.9)%
Used Vehicle Retail Sales	254.7	258.0	(1.3)%
Used Vehicle Wholesale Sales	43.1	57.8	(25.3)%
Total Used	\$ 297.9	\$ 315.7	(5.7)%
Parts and Service	183.3	184.9	(0.9)%
Finance and Insurance	37.5	46.2	(18.9)%
Total	\$1,246.7	\$1,412.7	(11.8)%
Gross Margin	17.0%	16.0%	100 bp

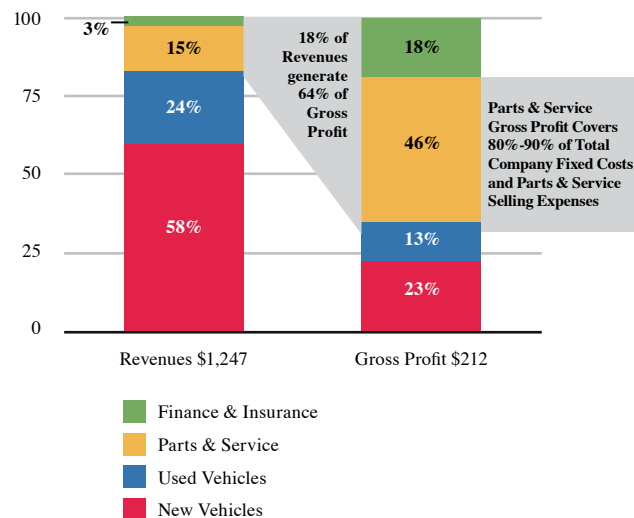
// Debt Covenants

	4Q08	1Q09	2Q09	3Q09
Total Leverage Ratio must be < 4.50	3.46	3.35	3.26	2.80
Fixed Charge Coverage Ratio must be > 1.25	1.59	1.68	1.72	1.93
Current Ratio must be > 1.15	1.18	1.24	1.26	1.39

See www.Group1Auto.com for other ratios and calculation definitions.

// Business Mix – 3rd-Quarter 2009

(\$ in millions)



// Brand and Geographic Diversity

3rd Quarter 2009

Western Region

14% New Vehicle Unit Sales

Central Region

41% New Vehicle Unit Sales

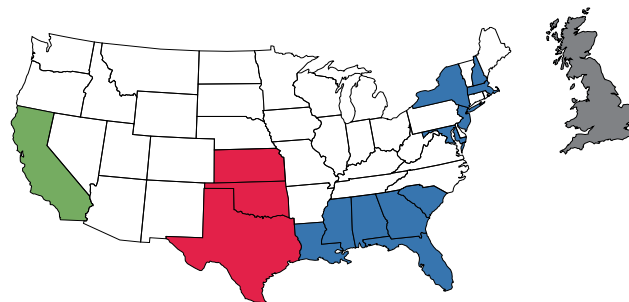
Eastern Region

43% New Vehicle Unit Sales

United Kingdom

2% New Vehicle Unit Sales

15 States
96 Dealerships
128 Franchises
31 Brands



Note: All financial data is from continuing operations.

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Disclaimer // The 2008 Form 10-K report filed with the Securities and Exchange Commission includes financial data that supplements the material included in this fact sheet. Group 1 will, without charge, provide a copy to any stockholder upon written request to Investor Relations at our corporate headquarters.